

**Get off your high horse.** Treat everyone with dignity and respect. You may be successful, but that doesn't make you better than anyone else.

**Earn trust and respect.** Money or a title can't buy a person's trust or respect. You earn these through your words AND actions.

**Stop feeding your ego.** Don't isolate yourself from reality by building relationships with people who stroke your ego. Remember, surrounding yourself with "yes people" is just like talking to yourself.

**Know your limitations.** It's important to know what you know, and know what you don't know.

**Listen up.** Discover what others have to offer and ask for their opinions before offering yours. It shows that you value their opinions as well as their insight.

**Compete against yourself.** When you compete against others, it's easy to emphasize winning over self-improvement. However, when you compete against yourself, you both win.

**Apologize for mistakes.** You'll never learn anything or impress anyone by making excuses and diverting blame. And a little humility will remind you that you're human.

**Remember your roots.** Remember where you came from and what you've learned along the way.

**Strive for excellence.** When you become successful, don't become complacent. As soon as you take your eye off the ball, you risk losing your edge. Remember, success is a journey, not a destination.

**Be modest.** There's a difference between excitement and bragging. As John Wooden, the legendary basketball coach, said, "Talent is God-given. Be humble. Fame is man-given. Be grateful. Conceit is self-given. Be careful."

**Share your success.** You may be successful, but there's a good chance others helped you along the way. Find creative ways to share the credit and pull people up the ladder of success along with you.

